Cat XoL Product Launch

London 15th SEPTEMBER 2019



Our Speakers

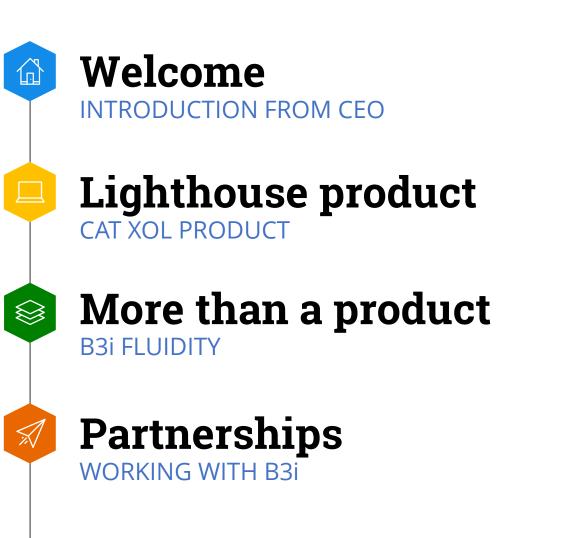


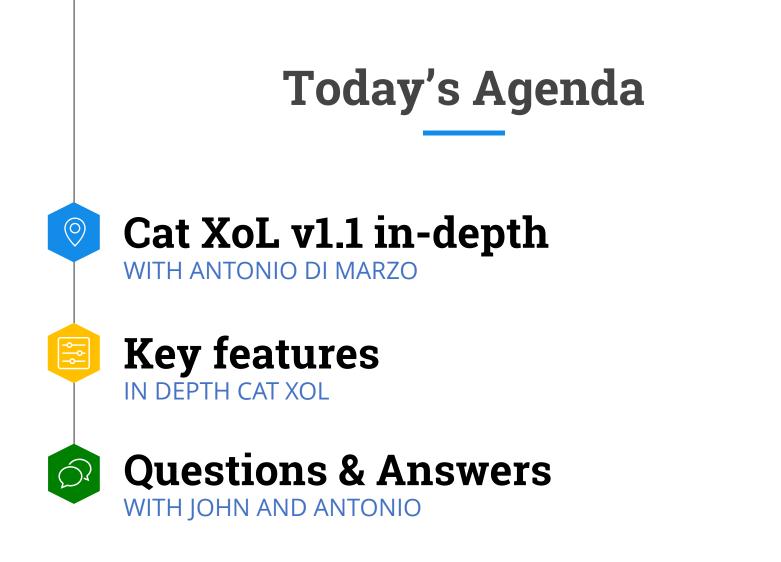
John Carolin CHIEF EXECUTIVE OFFICER



Antonio Di Marzo PRODUCT OWNER

Today's Agenda





PART 1 INTRODUCTION TO B3i WITH JOHN CAROLIN.

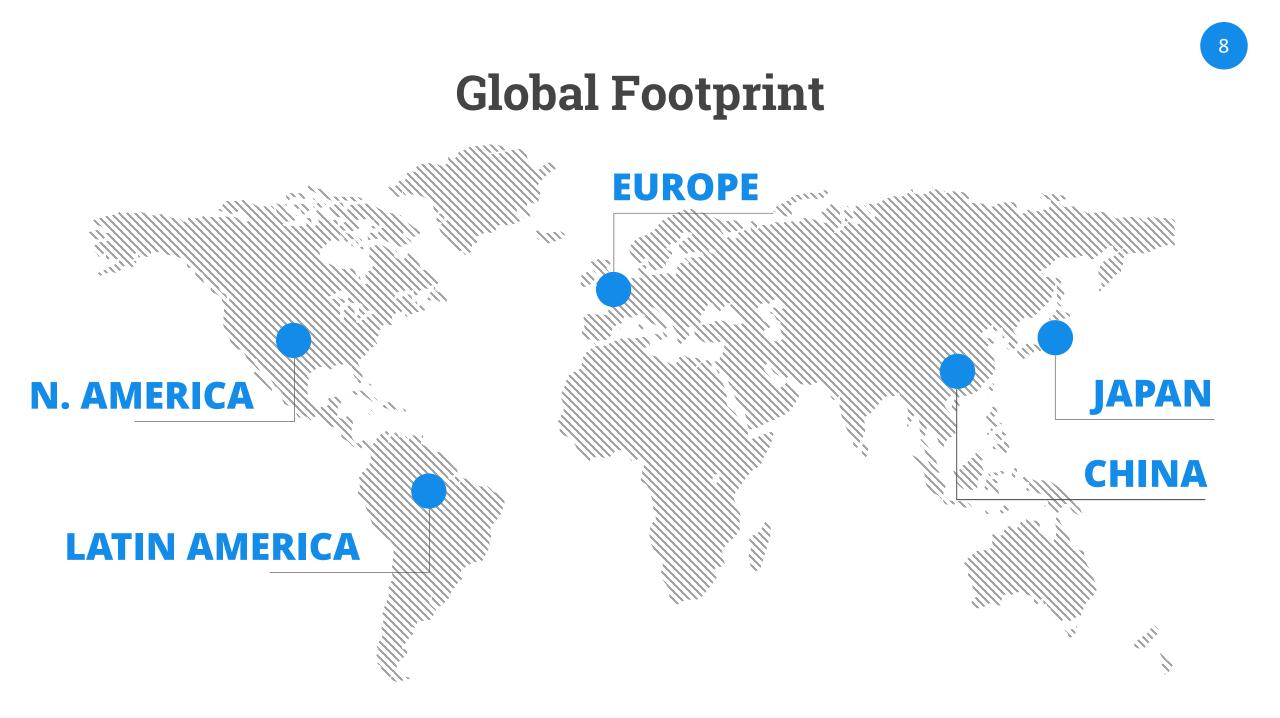


BETTER INSURANCE ENABLED BY FRICTIONLESS RISK TRANSFER



Our Shareholders





Property Cat XoL TESTING HACKATHON

19^m & 20^m JUNE 2019

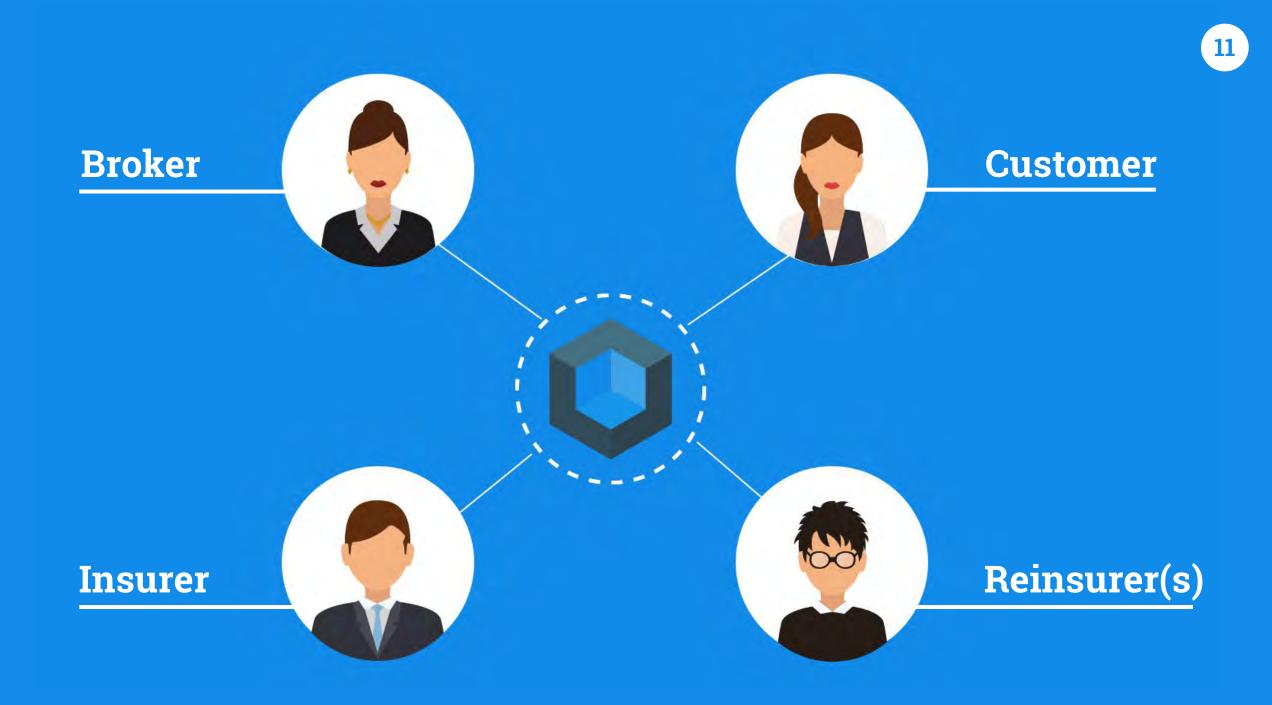
BUSINESS GROWTH.

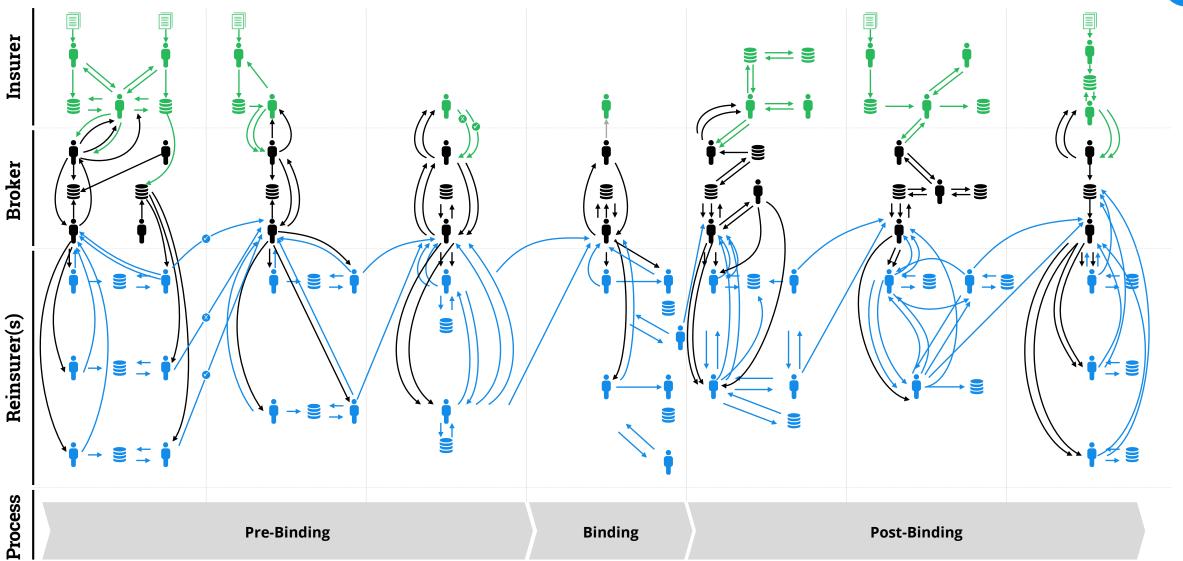
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B3i

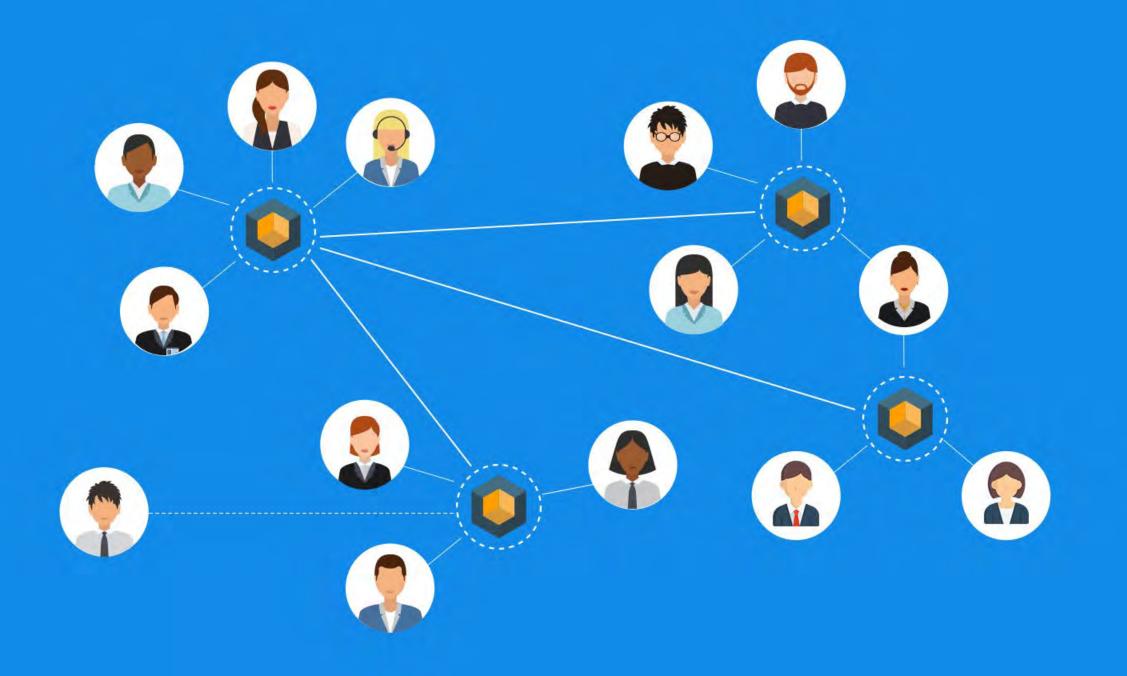
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THE BUSINESS PROBLEM WE ARE SOLVING.





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PART 2 THIS IS OUR LIGHTHOUSE PRODUCT.

What is Cat XoL v1.1

PRODUCT OVERVIEW

1.

DLT enabled interaction between Cedent, Broker, Reinsurer over the whole placement process



What is Cat XoL v1.1

PRODUCT OVERVIEW

2.

Definition of Treaty Terms and Conditions leveraging Smart Contract capabilities

What is Cat XoL v1.1

PRODUCT OVERVIEW

3.

DLT enabled negotiation and binding workflow

TODAY

- Announcing B3i's Property Catastrophe Excess of Loss Reinsurance application
- Successful deployment to production environments
- Ahead of year end renewals

CUSTOMERS

EFFICIENCY

TODAY

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- Successful deployment to production environments
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CUSTOMERS

• Readying themselves for the upcoming year-end contract renewals

Enables customers and their counterparties to:

- Easily and cost effectively negotiate terms
- Agree rates
- Complete contract placements

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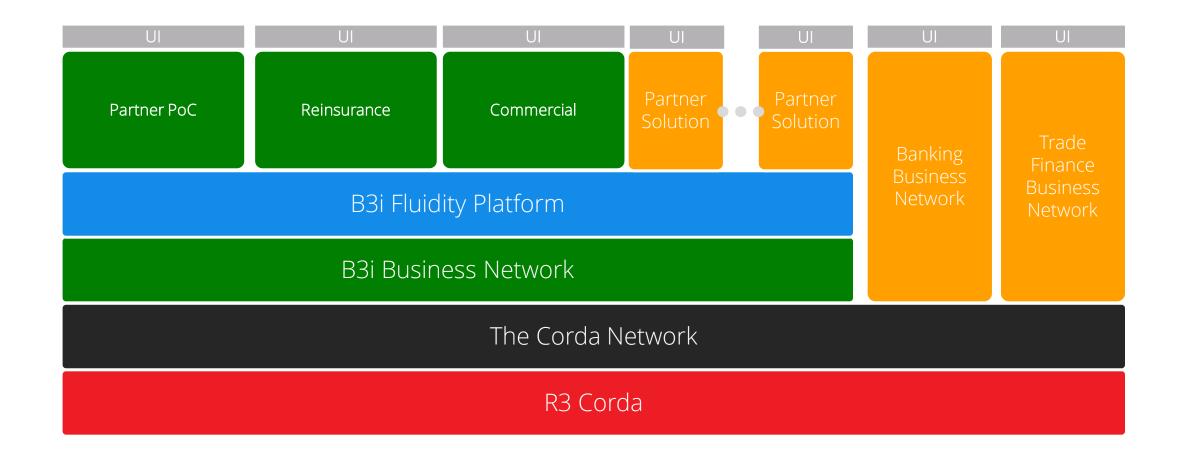
- Several B3i customers intend benchmarking the effects of these improvements
- Early indications suggest that this could reduce the number of emails sent by more than tenfold.

BY THE MARKET, FOR THE MARKET.

PART 3 MORE THAN A PRODUCT.

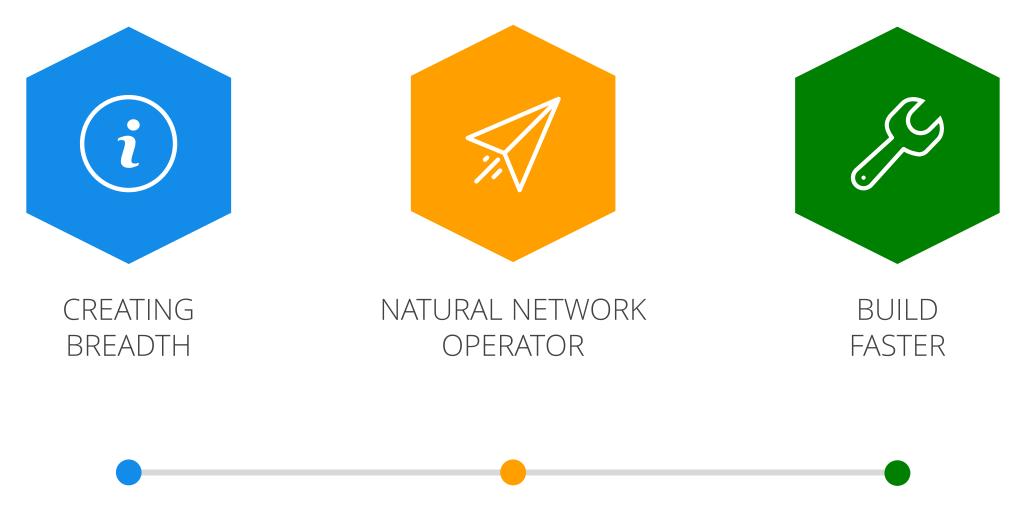
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Rich Ecosystem B3i & PARTNER APPS



More than a Product

B3i FLUIDITY



OUR REACH IS BROADER, YOU CAN BUILD FASTER.

PART 4 PARTNERSHIPS.





SERVICE PARTNER

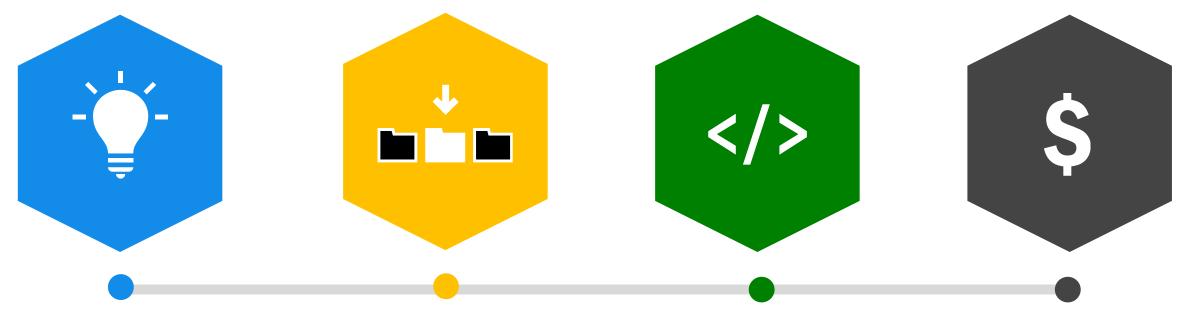
SOLUTION PARTNER

ALLIANCE PARTNER

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Enabling Partners

PARTNERSHIP JOURNEY



Ideation

Partner brings concept. Basic research and conception.

Selection

The decision to solution on the ecosystem.

Development

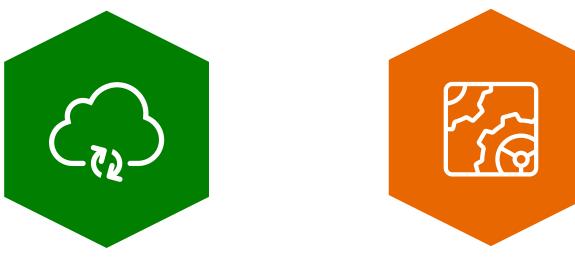
Building the product or service.

Commercialise

Bringing the product or service to market and adapting it to customer demands.

PART 5 IN-DEPTH WITH ANTONIO DI MARZO

WHY? CAT XOL IN-DEPTH



LACK OF

LACK OF AUTOMATION



CUSTOMER FOCUS.

TESTING CK THOM

PLACEMENT

The B3i Cat XoL product has the ability to cover the majority of Cat XoL contracts which are transacted in the market today. Providing customers with the ability to negotiate and manage contract workflows on the B3i platform.

SMART CONTRACTS

WORKFLOW

PLACEMENT

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SMART CONTRACTS

Our shipped version includes new functionality like advanced Property Cat XoL contract structuring and the ability to add an unlimited number of layers and nested sections.

WORKFLOW

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WORKFLOW

Within the product, customers have the ability to perform contract negotiation version comparisons, further ensuring contract certainty.

PART 6 CAT XOL V1.1 KEY FEATURES.

Additional for v1.1 KEY FEATURES



ADVANCED PROPERTY CAT XOL CONTRACT STRUCTURING UNLIMITED NUMBER OF LAYERS AND NESTED SECTIONS FLEXIBLE DEFINITION OF SCOPE OF COVERAGE, WITH INCLUSIONS AND EXCLUSIONS

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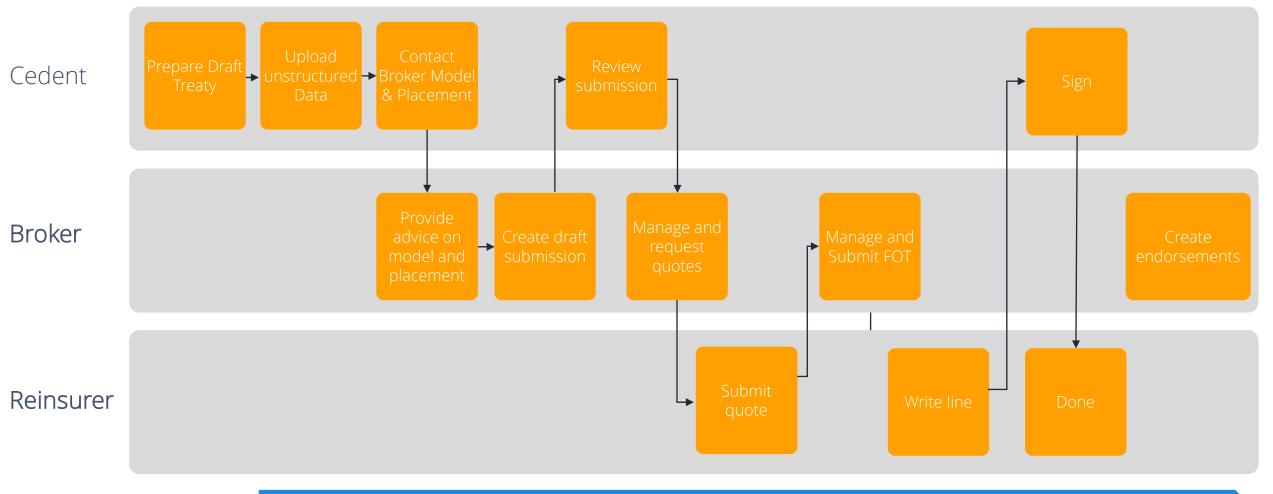
Additional for v1.1 KEY FEATURES



CORE PORTFOLIO MANAGEMENT FUNCTIONALITY CONTRACT NEGOTIATION VERSION COMPARISON CONTRACT AUDIT TRAIL AND LIFECYCLE 37

Demo Scenario

PROPERTY CAT XOL



Exchange Files

Exchange Messages

PART 7 QUESTIONS & ANSWERS

Thank You

London 15th SEPTEMBER 2019



LIVE DEMONSTRATION.